

## WORKSHOP



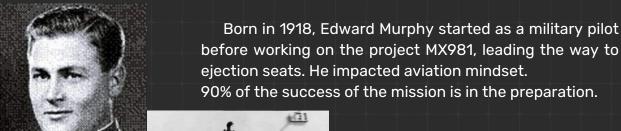
## D. BRIEF

NESTLÉ may 1st 2025

### AVIATE

"YOU ARE IN CONTROL OF YOUR OWN SINGLE SEAT AIRCRAFT"

### I - MURPHY'S LAW



"Anything that can go wrong, will go wrong."

### II - WARM UP AND PREACTIVATE MENTALLY

No athlete would ever start a race without warming up his body and mind. Would you? Self-brief enables you to show up "prepared" and be all you can be

"We don't rise to the level of our expectations, we fall to the level of our training."

Archilochus, 660 BC

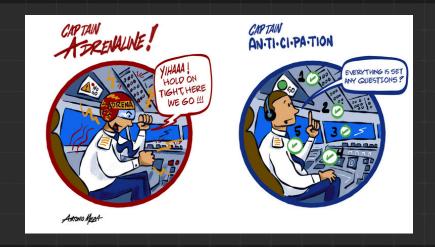
### III - "WE BRIEF WHAT WE DO, WE DO WHAT WE BRIEF"



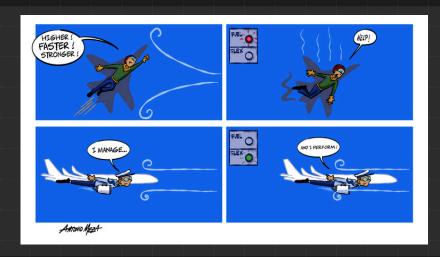
Being accountable, and leading or following his INTEGRITY is the standard in aviation. It takes self talk, self brief and daily "realignement".

SUMMARY

IV - ALWAYS ANTICIPATE!



### **V** - MANAGE YOUR ENERGY



### VI - "BRIEFING: THE ALIGNEMENT'S BACKBONE"



### VII - IMSAFE

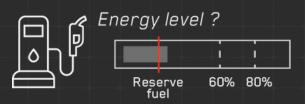
Every morning we self check ourselves, and other crewmembers. You are either fit to perform the flight or not.

If you accept the mission, no excuse will be allowed in the d.brief.

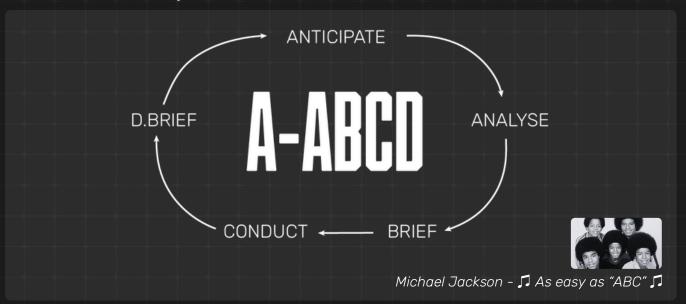


### VIII - WHAT'S YOUR FUEL STATE

To prevent the "burn-out", you shall keep an eye on your fuel jauge. Knowing when to refuel and energy management are key skills to master, both for the Human and the Machine.



### **IX - LOSE SIGHT, LOSE THE FIGHT**



### X - BE PREPARED



1 - BREATHING

2 - VISUALIZATION

3 - DYNAMIZATION

"Are you ready to live with the result of your own lack of preparation?"

Anticipate and visualize unexpected scenarios and situations with:

"WHAT IF?"

### XI - WHAT WAS THE PROFESSIONAL YOU SIGNED UP TO BE?



### XII - D.BRIEF: ENTER THE D.E.N.



BRIEF THE D.BRIEF
You adress the
professionnals that you, and
your colleagues where during
the "mission".



### DIFFERENT

What would you do differently?



### **ECOEFFICIENT**

How will you save energy / ressources next?



### NOTES

Which lessons learned should you write down?

### "What was your mission?"

Every d.brief starts by asking your colleagues this question.

Then assess the % of accomplishment, and start identifying the lessons learned.

### KEYNOTE SUMMARY

### XIII - STANDARDS-



Don't be an expert of the past, we live in an exponential world.

MOORE Butter Kaydea





### **NAVIGATE**

"WHO MASTERS TIME, MASTERS IT'S ENVIRONMENT"

### I - WHAT IS THE MISSION

MISSION MOYEN (ressources) MÉTÉO (weather) TASK TARGET THREAT TACTICS

### II - TUNNELISATION = DANGER-





### WHEN IN DOUBT, MOONWALK.

Physical stepback helps intellectual stepback

### **III - TIME MANAGEMENT AND CREDIBILITY**



Be a lighthouse for the others, time hack when you start a meeting :

"Done preparing ? 3, 2, 1 Top..."



Get external help with a time keeper (human/electronic)



Your credibility is a share on the stock market. The quality of your decisions impacts its value

### COMMUNICATE

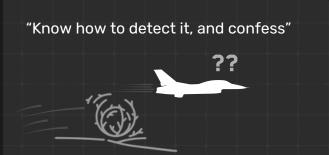
"WE HEAR WHAT WE EXPECT, NO ROOM FOR INTERPRETATION"

### I - YOU CAN'T COMMUNICATE ALONE

1- Get their attention
2-Always sync your upload speed to their download speed
??



### II - TUMBLEWEED = BRIEF ME! III - C



### **III - COCKPIT INTRUSION**

Never enter a cockpit without invitation from the captain



### **IV** - BE PRECISE DURING D.BRIEFS



### V - LEADER - FOLLOWER

There are 3 types of followers:

WINGMAN TRAILER TUMBLE





### KEYNOTE SUMMARY

### **VI - TIME DICTATES LEADERSHIP STYLE**

Followers adapt their communication to the style and mental availability of the leader.



### VII - STERILE COCKPIT

Overwhelmed by informations or unprofessional subjects?
Use the sterile cockpit rule to take back control and refocus everyone on what really matters.



### VIII - "EGO IS NOT YOUR AMIGO"



When d.briefing, everyone's ego must stay outside the DEN. You as a professionnal and as a regular person are two different persons.

### WORKSHOP

## PHASE 1

### I - TUNNELISATION

If you do not start by stepping back to understand the timeline, or what the mission is all about (find smoke ...) it will cost you the mission success.



### II - LACK OF AUTOBRIEFINGS

Being passive and waiting for orders from the chain of command is easy, yet dangerous for the mission, and the team.



### **III - NO TIME KEEPING**

Knowing where you stand with the timeline enables you to adapt the leadership / followership style





### IV - GO/NO GO

Usually linked with timing and ressources, to make sure no excuses are used in the D.brief, make sure you had a "showstopper" or "go/no go" moment.



### **V - DEBRIEFING W/O NOTES**

If you do not take notes, you are smarter than all the fighter pilots and astronauts I worked with. Congrats, I am certain you will "ace" the d.brief and ALL the lessons learned

### WORKSHOP

## PHASE 2

### I - K.I.S.S.

Always try to make the mission as easy as possible - for you, but mostly for your TEAM - and make sure they got proper training.



### II - BEWARE OF MICROMANAGING

Do not give your pilots micro directions, explain to them their mission objectives, and what the mission success will look like. Help them visualize the mission.



### **III - ALWAYS SELF-BRIEF**

Pilot, middle manager, upper manager, you shall self brief and prepare your brain for the challenge of the "next step".





### **IV - PREPARE THE DEBRIEF**

Invest a couple minutes in preparing the D.brief, just like you shall invest a couple minutes in preparing any team meeting - and make sure your colleagues have done the same.

## SO WHAT?



#### I - AVIATE, NAVIGATE, COMMUNICATE

Tunnelisation is a silent killer, and you won't even learn from it if you do not D.Brief with notes.

Understand the importance of flawless time management on leadership, followership and communication.

Always look at the mission as "what does mission success look like?". Ask your team opinion, and share your vision with your TEAM.

A-ABCD will get you anywhere, yet the D.brief requires discipline and notes to be efficient.

### **II - TIME TO CHANGE**

Mistakes will be made, lessons must be learned.

Track them, cherish them and use them to remind yourself that only discipline and methodology can enable the 99.9999% sucess rate we enjoy in aviation.

This success rate works beyond the cockpit, but you are "only as good as your next pass". Stop applying the methods and your 10 or 20 years of experience won't prevent you from exponentially increasing the risk of crashing the plane.

It starts with you, and it is all about intergrity.



CAN YOU AFFORD NOT TO BRIEF AND D.BRIEF?

"YOU HAVE CONTROLS"

FLY SAFE

### QUESTIONS ?









<u>ATECHUET</u>



Ate\_chuet







### OUR EXPERTISE

### CATAPULT YOUR TEAM HIGHER AND FURTHER

#### Full day and half-day workshops

- Focus on: communication, followership, leadership, briefing / d.briefing time and priority management
- Take away: we will co-construct with your team their methodology
- Ideal from 4 to 20 participants

Prices on request



#### Keynote (on-site & remote) FR/EN

Prices on request





#### **D.BRIEF**

Apply the methods of fighter pilots to your daily life

available on <u>Dbrief.org</u> or Amazon.com



#### Au-delà du cockpit

Adoptez les méthodes des pilotes de chasse dans votre quotidien

disponible sur Dbrief.org ou Amazon.fr

#### D.Brief is also a fully immersive experience

- A unique and exclusive Team Building program created by Até to apply the lessons learned in the army to the business world.
- Motivation, communication, stress management and self-improvement are all on the agenda.
- Places are limited. Program open to individuals once a year.
- This immersive experience could be tailored made for your team and last beetween 2 and 4 days.



Prices on request